

BOROUGH OF STATE COLLEGE and FERGUSON TOWNSHIP

Joint Work Session Agenda

Friday, August 26, 2022

12:00 p.m.

Meeting Participant Options

VIRTUAL

[How to participate](#)

Join Zoom Meeting Link:

https://us02web.zoom.us/webinar/register/WN_pF02Ap3sSjmOzoqKELZtUA

I. Call to Order

President of Council, Jesse Barlow, will call the joint meeting of the State College Borough Council and the Ferguson Township Board of Supervisors to Order.

II. Citizens Input

III. Status Update on the Cable Television Franchise Agreement

Phil Fraga, Attorney, will provide an overview of the legal requirements for a cable franchise agreement and a franchise proposal. Representatives from Shentel will provide an overview of their company. No action is required at this meeting.

IV. Adjournment



Shentel and Glo Fiber Introduction

Company Overview

- 120 year old company (NASDAQ: SHEN) focused on delivering broadband, CATV, phone service to rural markets.
 - Advanced Networks
 - Excellent Customer Support
 - Local Community Investment & Partnership
- 860 employees
- \$241 million in annual revenues and profitable
- Offering fiber to the home (FTTH) as Glo Fiber to 112,000+ homes

Our Mission: Ensure that rural communities have access to the same level of telecommunication services as those found anywhere else in the US





System Overview

- 100% fiber network
- Triple play (Internet, Video & Phone)
- Ultra high-speed bandwidth
- More reliable than cable or DSL
- Symmetrical bandwidth (upload speed equals download speed)
- Passive Optical architecture allows for future upgrades to multi-gigabit speeds





Benefits

- Significant capital investment in the market
- Competitive offering for internet, television, and phone
- Positive Economic Development Impact
 - Hospitals/Medical Field
 - Education
 - Private Enterprise
 - Telecommuting
- Affordable Connectivity Program (ACP) participating company
 - \$30 discount for qualifying customers

Timeline

- Municipal Engagement
 - Shentel spends 60-90 days completing high-level market analysis
- Utility Engagement
- Engineering & Construction
 - Engineering Surveys & Permits
 - Construction – commence 12 to 18 months after franchise award
- Local jobs will include Marketing, Sales, and Operations positions
- Sales & Marketing
- Community Engagement
- Other

12/21



Simple Pricing
No Gimmicks
No Hidden Fees
(except for taxes of course)

Internet

300 Mbps	\$65.00
1 Gbps (1000 Mbps)	\$80.00
2 Gbps (2000 Mbps)	\$100.00

Streaming TV

Locals	\$45.00
Entertain	\$110.00
Delight	\$145.00
Indulge	\$185.00

Fiber Phone

Unlimited Calling	\$20.00
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Discounts

Get a \$10 discount for Internet when you add any other service, or get a \$20 discount when you buy all 3.